

# April 1-17, 2018

## Local Real Estate Continuing Education



Location & Host: Bryan/College Station Regional Association of REALTORS®

Name **1901 Greenfield Plaza, Bryan, TX 77802** (Provided by: Texas REALTOR® University #0001)

on TREC License \_\_\_\_\_

TREC License # \_\_\_\_\_

Primary Phone \_\_\_\_\_

Email Address \_\_\_\_\_

**To register**  
Complete this form  
and e-mail to  
[association@bcsrealtor.com](mailto:association@bcsrealtor.com)

### Courses

More information concerning class  
subject : [www.bcsrealtor.com](http://www.bcsrealtor.com)

B/CS Non B/CS  
Assn Assn  
Member Member

**9<sup>th</sup>**  **Managing a Multi-Generational Business (CRB)** Course# 33451  
8:30am - 5pm Sign in opens 8:15am 8 CE hrs \$150 \$170  
Instructor: Candy Cooke **Deadline 4/2**

**12<sup>th</sup>**  **LIVE Legal Update I & II** Course# 33197 & 33198 4 CE hrs each  
I:8:30am - 12:30pm II:1pm—5pm Sign in opens 15 mins before  
Instructor: Sarah Norman **Deadline 4/6** \$10 for B/CS Assn members

Visit [www.bcsrealtor.com/LegalUpdate](http://www.bcsrealtor.com/LegalUpdate) for registration form

**13<sup>th</sup>**  **Commercial Leasing 101** Course# 32508  
9am - 12pm Sign in opens 8:30am 3 CE hrs \$35 \$45  
Instructor: Michica Guillory **Deadline 4/11**

**13<sup>th</sup>**  **Commercial Leasing Contracts 101** Course# 32509  
1pm - 4pm Sign in opens 12:30pm 3 CE hrs \$35 \$45  
Instructor: Michica Guillory **Deadline 4/11**

**16<sup>th</sup>**  **Getting a Yes Out of a No Situation** Course# 34020  
10am - 12pm Sign in opens 9:30am 2 CE hrs \$25 \$35  
Instructor: EksAyn Anderson **Deadline 4/12**

**16<sup>th</sup>**  **The Psychology of Sales and Negotiation** Course# 33139  
1pm - 4pm Sign in opens 12:30pm 3 CE hrs \$30 \$40  
Instructor: EksAyn Anderson **Deadline 4/12**

**17<sup>th</sup>**  **TAHS: United Texas: Housing Initiatives that Work** Course# 32127  
9am - 1pm Sign in opens 8:30am 4 CE hrs \$50 \$60  
Instructor: Zelda Cane **Deadline 4/10**

**17<sup>th</sup>**  **TAHS: Help for Homeowners** Course# 31676  
2pm - 4pm Sign in opens 1:30pm 2 CE hrs \$30 \$40  
Instructor: Zelda Cane **Deadline 4/10**

**Payment info required to hold your spot. Cards will be run the day of class**

### Method of Payment

Money Order    Check    Visa    MasterCard  
Make out to BCSRAOR

Name on Card \_\_\_\_\_

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_ Billing ZIP \_\_\_\_\_

### CE credit

If seeking CE credit,  
please bring your real  
estate license and a valid  
photo I.D.

### Special services

If you require special  
accommodations to  
participate, please let us  
know at least three days  
prior to the course and  
attach a written  
description of your needs.

### Refund/cancellation

A full refund will be  
issued if written  
notification is received by  
the deadline listed near  
each class price. No re-  
funds will be issued after  
that date. Re-registration  
and/or consecutive can-  
cancellations may incur addi-  
tional charges.

**All classes listed are  
Broadcast unless  
otherwise specified.  
Visit**

**[www.bcsrealtor.com](http://www.bcsrealtor.com)  
for more information.**

### Questions?

Contact Amber Kennedy  
979-846-3751